Medical Technology
in the Capital Region Berlin Brandenburg
The excellent interplay between the clinics, science and business in Berlin provides patients with innovations early and allows us to supply our products to clinics and patients worldwide. We save many lives from our headquarters in Berlin.

Sven-René Friedel
General Manager
Berlin Heart AG

As the two-time winner of the Berlin-Brandenburg Innovation Award, we have close ties to the region. Young technology companies have excellent development opportunities here. We have greatly benefited from the federal state’s support.

Christoph Miethke
President
Christoph Miethke GmbH & Co. KG

The availability of active partners for research, development and testing new technologies make Berlin-Brandenburg an ideal development location. The institutions in the capital region with outstanding international reputations include Charité – Universitätsmedizin Berlin, German Heart Institute Berlin, the three universities in Berlin and the two in Brandenburg, the Fraunhofer Institute for Biomedical Engineering IBMT, the Max Delbrück Center for Molecular Medicine (MDC), Leibniz Institut für Molekulare Pharmakologie and Physikalisch Technische Bundesanstalt (PTB).

Dynamic company growth
Berlin-Brandenburg is one of the leading medical technology locations in Europe and has demonstrated a high growth dynamic for many years. Around 300 companies and their approx. 11,600 employees generate annual revenues of €1.2 billion in the region. These companies tend to be small and medium-sized, but are among the region in their fields of business: for example, products for the diagnosis and treatment of cardiovascular illnesses. They benefit from outstanding academic research and the wide variety of opportunities for cooperating with renowned scientific institutions and clinics. Telemedicine and telehealth, medical imaging, oncology, cardiology, minimally invasive medicine and organ support or replacement systems are all areas of focus in which many of the region’s innovative, capable companies are active.

Many products from Berlin-Brandenburg are successful in the global market, including cardiac support systems in the form of internal and external pumps, pacemakers and stents like the ones offered by Berlin Heart, Biotronik and B. Braun and instruments for minimally invasive medicine such as the endoscopes, insufflators and camera systems from WOM World of Medicine, MGB Endoskopische Geräte Berlin and XION. Companies such as aap Implantate, Merete Medical, OHST and Biomet Deutschland represent the orthopedics area in Berlin and Brandenburg. The region’s research facilities and companies such as nanoPET Pharma and the world market leader, Eckert & Ziegler Strahlen- und Medizintechnik, are developing innovative products for nuclear medicine.

Clinics and research
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With our vascular-systems-related investments, we have again decided in favor of Berlin. After all, the potential employees for our company with specific know-how related to the development, production and marketing of cardiovascular products and systems solutions are here. And the local interconnection with our users, research institutes and universities is also a key factor. We are constantly deriving new ideas for our current and future orientation from this dialog. And not least – for new employees from trainees to managers, Berlin is a highly attractive location.

Gerd Wacker
Senior Vice President
B. Braun Vascular Systems

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Dr. Andreas Eckert
Chairman of the Executive Board
Eckert & Ziegler AG and early stage investor

»Berlin’s commuter train system provides us with access to the important players in health care and the city supplies us with many new ideas as well, in particular at the interface to digital technology.«

International meeting place
The sector meets in the capital region. According to the statistics of the International Congress and Convention Association (ICCA) in Amsterdam, the most important expert rankings worldwide, Berlin is always ranked among the top 5 conference venues in the world – and is number 1 in Germany by a wide margin. The Berlin’s tourism marketing company reports that the majority of the participants come from science and medicine, underscoring the city’s importance as a medical location.

Excellent interconnection
The Berlin-Brandenburg region provides companies with excellent opportunities for cooperating with others. A series of networks here concentrate on specific themes. Since 2006, Imaging Netzwerk Berlin (INB) has been involved in the future field of medical imaging. Now operating on a national level, the network functions as an innovation platform for the interdisciplinary exchange of experience and information among the players in the areas of medicine, biotechnology and nanotechnology, medical technology and computer science. It initiates and supports their research and development projects and provides the space for sustainable knowledge transfer via seminars, workshops and network meetings.

The medical technology network in Berlin-Brandenburg, medtecnet-BB, is a pool of successful, innovative and high-performance companies. The network’s primary goal is to convert its member companies’ innovation potential into a sustainable competitive edge more consistently; primarily through cooperation projects in research and development with doctors at university clinics and regional hospitals, as well as with universities.

Qualified personnel
Together with the capital region’s ultra high attraction factor, the extremely broad ranges of degree programs and qualification options make it easy to find the right employees in Berlin-Brandenburg.

AirSeal® system from WOM for minimally invasive surgery

High growth in small and medium-sized companies, over 280 medical technology companies with approx. 11,600 employees
Many of the region’s companies are the world leaders in their segment
High export rate
Active commitment of corporations such as Siemens Healthcare, Biotronik, Karl Storz, Philips, CompuGroup and Otto Bock
Excellent cooperation opportunities with research facilities and companies in the areas of biotechnology, pharmaceuticals, photonics, microsystems technologies and ICT
Established sector-specific networks
Outstanding clinic location
Unique density of university and non-university research institutions

Associations
Bundesverband Gesundheits-IT
BVMed – Bundesverband Medizintechnologie
SPECTARIS

Clinics
Ausklepios Kliniken
Carl-Thiem-Klinikum Cottbus
Charité – Universitätsmedizin Berlin
Deutsches Herzzentrum Berlin
DRK Kliniken
HELIOS Kliniken
Immanuel Klinikum Bernau – Herzzentrum Brandenburg
Klinikum Ernst von Bergmann
KMG Kliniken
Median Kliniken
Röhn-Kliniken
Ruppiner Kliniken
Städtisches Klinikum Brandenburg
Unfallkrankenhaus Berlin
Vivantes – Netzwerk für Gesundheit

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Our aim: your success!

Berlin and Brandenburg support the medical technology focal area with an economic policy developed across state borders in the Healthcare industries cluster. The cluster is managed under the aegis of Berlin Partner for Business and Technology and ZAB ZukunftsAgentur Brandenburg. Our aim is to provide comprehensive support to companies and scientific institutions interested in inward investment or further development in the capital region.

We are ready to assist you with:

- Finding a site
- Funding and financing
- Technology transfer and R&D cooperation
- Cooperating in networks
- Recruiting personnel
- Developing international markets

Reach out and contact us!
www.healthcapital.de

Investing in your future!

EUROPEAN UNION
European Regional Development Fund

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